

Indian Subcontinent All Cap Strategy



Stewart Investors

About Stewart Investors

We are an active, long-only equity investment business with stewardship and sustainability at the heart of our investment philosophy and culture since 1988. As a team, we have been managing explicit sustainability portfolios since 2005.

Investment aim

To generate long-term, risk-adjusted returns for our clients by investing in the shares of high-quality companies that are particularly well positioned to contribute to, and benefit from, sustainable development.

Key facts

| | |
|---------------------------------|----------------------------|
| Strategy launch | 15 November 2006 |
| Strategy size | USD 741 million |
| Lead portfolio manager | Sashi Reddy |
| Co portfolio manager | David Gait |
| Investment team | 13 analysts |
| Number of companies | 34 |
| Active share | 93% |
| Name turnover (since inception) | 19% |
| Investment horizon | 5-10+ years |
| Market capitalisation | All market capitalisations |
| Comparator benchmark | MSCI India Index |
| Annual management Fee | Standard fee: 0.85% |

Investment philosophy

- > **Long-term:** We are long-term investors with a minimum ten-year mindset at the point of initial investment.
- > **Absolute return:** Investment risk for us is about losing clients' money and permanent loss, rather than deviation from any benchmark.
- > **Bottom-up:** We buy, on behalf of our clients, shares in real companies, rather than benchmarks or top-down market proxies.
- > **Sustainability:** We believe the sustainability positioning of companies drives investment returns and reduces investment risk.
- > **Quality:** We believe the quality of people, franchise and financials drives long-term returns and reduces risk.

Since launch date for turnover: November 15, 2006. Data shown for a representative Stewart Investors Indian Subcontinent All Cap account. Parameters shown are guidelines only and not hard risk limits. This information is provided for illustrative purposes to demonstrate Stewart Investors' activity within the strategy for the period shown. It is not a recommendation or solicitation to purchase or invest in any fund. Differences between the representative account-specific constraints, currency or fees and those of a similarly managed fund or mandate would affect results.

What we mean by sustainability

Our process is deeply qualitative, based on fundamental, bottom-up research and analysis of the [sustainability](#) positioning of companies. We meet regularly with management teams, conduct site visits, and commission third-party research. Our assessment of company sustainability focuses on:

- 1 Sustainability positioning of products and services
- 2 Quality of management and treatment of all stakeholders
- 3 Operational performance and environmental and social impacts
- 4 Ability to navigate sustainability headwinds and tailwinds, such as changing regulations and consumer trends

Exclusions

We have a detailed [exclusions policy](#) explaining the sectors and sorts of companies we will never invest in.

Engagement

We invest time and energy in [engaging](#) and encouraging companies to improve their sustainability practices and product offerings.

Voting

We do not outsource voting decisions or any part of the engagement process; this is a core part of our role.

Visit our [website](#) to view our [diversity](#), [climate change](#) statement and all other policies.

Top 10 holdings - high conviction

We have a bottom-up approach and aim to invest only in well-stewarded, high-quality companies with sustainability at the heart of all investment considerations. Our portfolios are high conviction (top 10 holdings typically 30%-50%) and are completely benchmark agnostic.

| Company | Sector | Portfolio (%) | Index (%) |
|-----------------------------------|------------------------|---------------|-------------|
| Mahindra & Mahindra | Consumer Discretionary | 8.7 | 2.0 |
| Cholamandalam Financial Holdings | Financials | 6.1 | - |
| Tube Investments of India Limited | Consumer Discretionary | 6.1 | 0.2 |
| HDFC Bank | Financials | 5.6 | 8.3 |
| Aavas Financiers Ltd. | Financials | 5.6 | - |
| Triveni Turbine Ltd | Industrials | 5.2 | - |
| Blue Dart Express Limited | Industrials | 4.7 | - |
| Marico Limited | Consumer Staples | 3.3 | 0.3 |
| Dr. Reddy's Laboratories Ltd | Health Care | 3.2 | 0.5 |
| Info Edge India Ltd. | Communication Services | 3.2 | 0.4 |
| | | 51.6 | 11.8 |

Data shown for a representative Stewart Investors Indian Subcontinent All Cap account and the MSCI India Index. This information is provided for illustrative purposes to demonstrate Stewart Investors' activity within the strategy for the period shown. It is not a recommendation or solicitation to purchase or invest in any fund. Numbers may not add to totals due to rounding. Differences between the representative account-specific constraints and those of a similarly managed fund or mandate would affect results. References to specific securities are included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same. Any securities referenced may or may not form part of the holdings of our portfolios at a certain point in time, and the holdings may change over time.

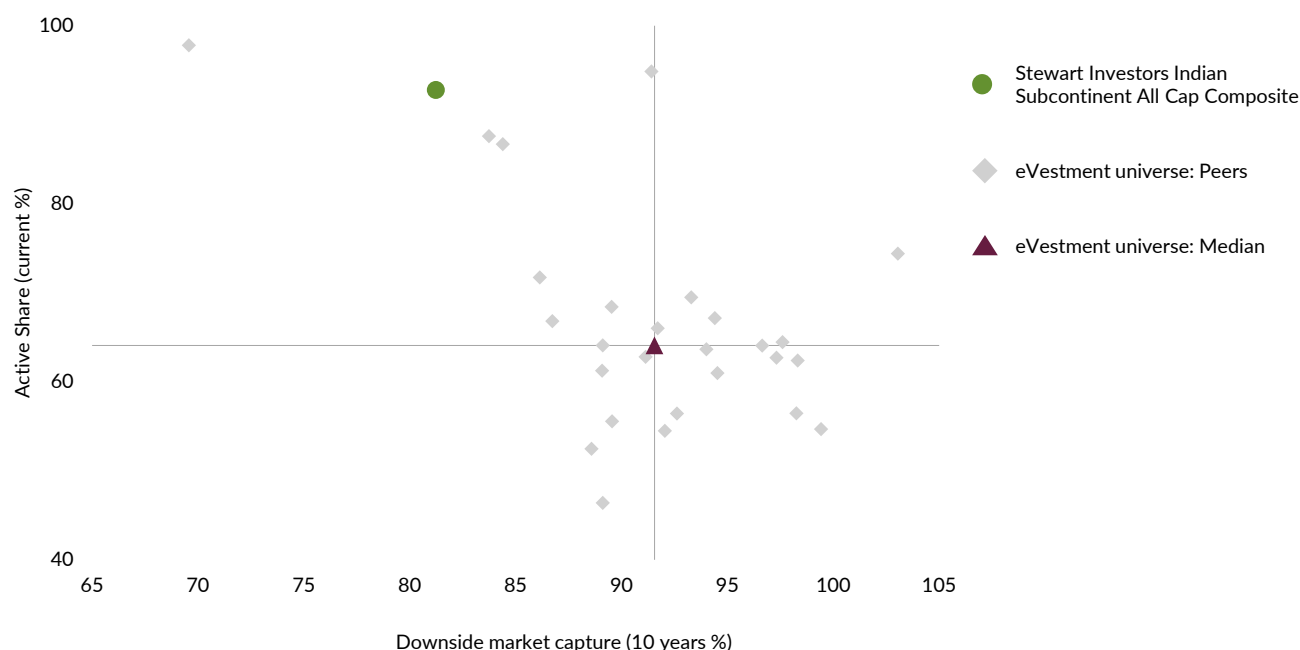
Performance objective – capital protection and growth

Our investment philosophy focuses on delivering strong absolute returns over cycles. This focus means that we define risk as the loss of clients' capital rather than in terms of deviation from any benchmark index. As a result, our performance is likely to lag steeply rising markets, but deliver better results in falling markets. We believe this approach has served clients well over time and over cycles.

| Annualised performance over periods (%) USD – Composite performance | Since launch | 10 years | 5 years | 3 years | 1 year |
|---|--------------|----------|---------|---------|--------|
| Stewart Investors Indian Subcontinent All Cap Composite (Gross of fees) | 18.6 | 9.7 | 21.3 | 7.5 | -1.0 |
| Stewart Investors Indian Subcontinent All Cap Composite (Net of fees) | 17.5 | 8.7 | 20.2 | 6.5 | -1.8 |
| MSCI India Index | 12.7 | 8.1 | 21.2 | 7.6 | 2.9 |

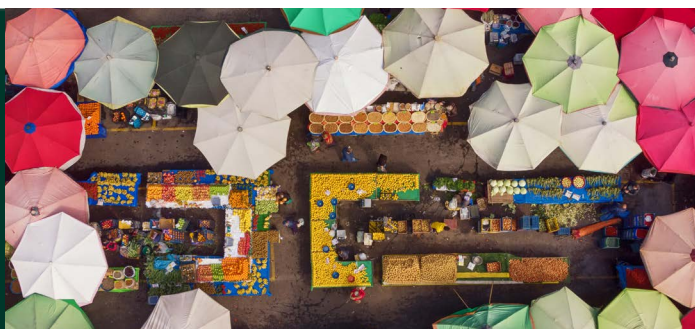
Long-term outperformance with capital preservation - peer comparison

eVestment universe: India Equity as at December 31, 2024, USD net of fees



Past performance is not indicative of future performance. Source for all data: eVestment Alliance LLC. Performance data is shown on a net of fees basis. Net performance figures for Stewart Investors are calculated by subtracting a model annual management fee of 0.85% from the gross performance figures. No other expenses or costs have been taken into account when calculating the net performance for Stewart Investors. Net performance figures and calculations for peers will vary. Active share and downside market capture calculated using the MSCI India Index, on a total return basis and gross of tax. Active share is a measure of the percentage difference between the portfolio holdings and index constituents. Downside market capture is the ratio between the strategy performance and the index performance when the index was down (negative). A downside market return less than 100 means that when the index went down the strategy/peer declined less than the index. This data is provided for illustrative purposes to demonstrate the Stewart Investors strategy profile versus industry peers. It is not a recommendation or solicitation to invest in any fund. Please see important information for eVestment disclaimer.

Our [Portfolio Explorer](#) tool allows you to explore strategies, companies, countries and sustainability issues of interest in four views – map, Sustainable Development Goals, climate solutions and human development pillars.



For more information please contact:

Hugh Tancred

Email: Hugh.Tancred@stewartinvestors.com

Phone: +1 (212) 848 9243

John McLanachan

Email: John.Mclanachan@stewartinvestors.com

Phone: (+44) 131 473 2503

Marley Breslin

Email: Marley.Breslin@stewartinvestors.com

Phone: +1 (212) 848 9255

Colin Morris

Email: Colin.Morris@stewartinvestors.com

Phone: +1 (212) 849 3269

Important information

This material is intended for institutional, professional, qualified or sophisticated investors and distributors who qualify as qualified purchasers under the Investment Company Act of 1940, as accredited investors under Rule 501 of SEC Regulation D under the US Securities Act of 1933. It is not to be distributed to the general public, private customers or retail investors in any jurisdiction whatsoever.

This material is for general information purposes only. It does not constitute investment or financial advice and does not take into account any specific investment objectives, financial situation or needs. This is not an offer to provide asset management services, is not a recommendation or an offer or solicitation to buy, hold or sell any security or to execute any agreement for portfolio management or investment advisory services and this material has not been prepared in connection with any such offer. Before making any investment decision you should conduct your own due diligence and consider your individual investment needs, objectives and financial situation and read the relevant offering documents for details including the risk factors disclosure. Any person who acts upon, or changes their investment position in reliance on, the information contained in these materials does so entirely at their own risk.

We have taken reasonable care to ensure that this material is accurate, current, and complete and fit for its intended purpose and audience as at the date of publication but the information contained in the material may be subject to change thereafter without notice. No assurance is given or liability accepted regarding the accuracy, validity or completeness of this material.

This material is not an offer for sale of funds to US persons (as such term is used in Regulation S promulgated under the 1933 Act). Fund-specific information (if any) has been provided to illustrate our expertise in the strategy. Differences between fund-specific constraints or fees and those of a similarly managed mandate would affect performance results.

Any investment with us should form part of a diversified portfolio and be considered a long-term investment.

Past performance is not indicative of future performance. All investment involves risks and the value of investments and the income from them may go down as well as up and you may not get back your original investment. Actual outcomes or results may differ materially from those discussed. Readers must not place undue reliance on forward-looking statements as there is no certainty that conditions current at the time of publication will continue.

References to specific securities (if any) are included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same. References to comparative benchmarks or indices (if any) are for illustrative and comparison purposes only, may not be available for direct investment, are unmanaged, assume reinvestment of income, and have limitations when used for comparison or other purposes because they may have volatility, credit, or other material characteristics (such as number and types of securities) that are different from the funds managed by us.

About First Sentier Investors

References to 'we', 'us' or 'our' are references to First Sentier Investors, a global asset management business which is ultimately owned by Mitsubishi UFJ Financial Group, Inc (MUFG). Our investment team operates under the trading name of Stewart Investors which is part of the First Sentier Investors Group.

This material is communicated in the United States by First Sentier Investors (US) LLC, authorised and regulated by the Securities Exchange Commission (RIA 801-93167).

The information included within this material and any supplemental material is furnished on a confidential basis, is intended only for the use of the authorized recipient. It may not be copied or reproduced in whole or in part, and in any form or by any means circulated without prior written consent.

For more information please visit www.stewartinvestors.com. Telephone calls may be recorded.

To the extent permitted by law, MUFG and its subsidiaries are not liable for any loss or damage as a result of reliance on any statement or information contained in this document. Neither MUFG nor any of its subsidiaries guarantee the performance of any investment products referred to in this document or the repayment of capital. Any investments referred to are not deposits or other liabilities of MUFG or its subsidiaries, and are subject to investment risk, including loss of income and capital invested.

eVestment peer group data - eVestment Alliance, LLC and its affiliated entities (collectively "Nasdaq eVestment") collect information directly from investment management firms and other sources believed to be reliable, however, eVestment does not guarantee or warrant the accuracy, timeliness, or completeness of the information provided and is not responsible for any errors or omissions. Performance results may be provided with additional disclosures available on eVestment's systems and other important considerations such as fees that may be applicable. Not for general distribution and limited distribution may only be made pursuant to client's agreement terms. * All categories not necessarily included, Totals may not equal 100%. Copyright © Nasdaq. All Rights Reserved.

© First Sentier Investors Group
All rights reserved.